



In London, a global financial services company selected Aurionpro's Collateral Management System (CMS) to gain visibility across collateral positions and exposure worldwide

British Multinational Bank

30-country CMS rollout to provide a single, consolidated collateral view

Challenge:

- Achieve a consolidated view of customer/group collateral positions and exposure worldwide
- Standardize processes for collateral documentation and post-approval loan disbursement activities globally

Solution:

- Implementation of Aurionpro's Collateral Management System (CMS)
- Implementation of host-to-host integrations to enable high speed data transfer
- Integration with the bank's Recovery System

Results:

- Enabled early accreditation with AIRB (Advanced Internal Ratings-based Approach)
- Significant ROI based on improved collateral management
- Increased operational and risk management capabilities

A British multinational financial services company selected Aurionpro's Collateral Management System (CMS) in order to standardize collateral management processes globally while enabling a consolidated view of customer collateral positions and exposure. Headquartered in London, the bank operates a network of over 1,700 branches and outlets across more than 70 countries and employs approximately 87,000 people. Based on a lack of visibility across the bank's global wholesale/corporate customers, Aurionpro's CMS was implemented to provide a centralized repository for the entire portfolio, feeding perfected credit mitigation information to their Data warehouse to enable advanced analysis and reporting capabilities.

Aurionpro's best-in class collateral management capabilities was the determining factor in the bank's selection of its CMS platform, and its a long history of successfully implementing such solutions solidified the choice over other competing vendors. The deployment of the CMS was truly global in scale, during which the solution was rolled-out to 30 countries. As part of this initiative, all revenues and expenses relating to the sale of collaterals will now be recorded with a timestamp in order to enable the modelling and derivation of workout loss given default (LGD) parameters. Host-to-host integrations were also completed in order to enable high speed data transfer.

The bank's deployment of Aurionpro's CMS has been a huge success. In addition to the platform's use in specific countries, it is also being leveraged by regional centers to process the bank's global portfolio. As expected, greater visibility and business insight is now being provided across the bank's corporate customers globally greatly improving risk management capabilities. This, in turn, has dramatically improved the bank's collateral management processes, providing capital relief that far exceeded the investment cost in the CMS system.

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