

Aurionpro Solutions Limited

Statement of Audited Standalone Results for the year ended 31st March,2012

PART-I		(Rs.in Lacs)	
Sr.	Particulars	Year ended	
		31.03.2012	31.03.2011
		Audited	Audited
1	Income from Operations		
(a)	Net sales / Income from Operations	15,216.32	11,720.45
(b)	Other Operating Income	-	-
	Total Income	15,216.32	11,720.45
2	Expenses		
a	Software Development and Related Expenses	8,175.65	5,417.34
b	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(13.79)	(212.19)
c	Employee benefits expense	3,343.12	2,274.74
d	Depreciation & amortisation expense	1,299.13	842.62
e	Other expenses	775.61	599.54
	Total Expenses	13,579.72	8,922.05
3	Profit / (Loss) from Operations before other Income ,Finance costs and exceptional Items (1-2)	1,636.60	2,798.40
4	Other Income	796.73	(4.14)
5	Profit / (Loss) before Finance costs & exceptional items (3+4)	2,433.33	2,794.26
6	Finance Costs	934.14	835.21
7	Profit /(Loss) after finance costs but before exceptional Items (5-6)	1,499.19	1,959.05
8	Exceptional Items	-	-
9	Profit / (Loss) from ordinary activities before tax (7+8)	1,499.19	1,959.05
10	Tax Expenses (net) (including Deferred Tax)	282.37	499.04
11	Net Profit / (Loss) from Ordinary Activities after tax (9-10)	1,216.82	1,460.01
12	Extraordinary Items (net of tax expenses)	-	-
13	Net Profit / (Loss) for the period (11-12)	1,216.82	1,460.01
14	Paid up Equity Share Capital (Face Value of Rs.10/- each)	1,593.54	1,484.66
15	Reserves excluding Revaluation Reserves	22,723.91	21,683.28
16	Earning Per Share (EPS)		
	Basic (in Rs.)	7.64	9.19
	Diluted (in Rs.)	7.64	8.96

PART-II			
A	PARTICULARS OF SHAREHOLDING		
1	Public Shareholding		
	Number of shares	10,671,024	10,363,908
	Percentage of shareholding	66.96%	69.80%
2	Promoters and promoter group Shareholding		
a)	Pledged/Encumbered		
	- Number of shares	3,673,000	4,100,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	69.77%	91.46%
	-Percentage of shares (as a % of the total share capital of the company)	23.05%	27.62%
b)	Non-encumbered		
	- Number of Shares	1,591,403	382,709
	-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	30.23%	8.54%
	-Percentage of shares (as a % of the total share capital of the company)	9.99%	2.57%

	Particulars	Year ended 31.03.2012
B	Investor Complaints	
	Pending at the beginning of the year	NIL
	Received during the year	NIL
	Disposed off during the year	NIL
	Remaining unresolved at the end of the year	NIL

Standalone Notes:

1. Statement of Assets & Liabilities:

		(Rs.in Lacs)	
Particulars		As at 31.03.2012	As at 31.03.2011
I.	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	1,593.54	1,484.66
	(b) Reserves and surplus	22,723.91	21,683.28
	(c) Equity Share Suspense	-	108.20
	Sub-total-Shareholders' Funds	24,317.45	23,276.14
3	Non-current liabilities		
	(a) Long-term borrowings	2,541.66	858.59
	(b) Deferred tax liabilities (Net)	531.23	546.78
	(c) Other Long term liabilities	10.35	6.59
	(d) Long-term provisions	55.74	49.98
	Sub-total-Non-current liabilities	3,138.98	1,461.94
4	Current liabilities		
	(a) Short-term borrowings	3,637.69	2,363.93
	(b) Trade payables	347.73	836.86
	(c) Other current liabilities	2,142.29	3,334.95
	(d) Short-term provisions	362.36	548.16
	Sub-total-Current liabilities	6,490.07	7,083.90
	TOTAL	33,946.50	31,821.98
II.	ASSETS		
	Non-current assets		
1	(a) Fixed assets		
	(i) Tangible assets	2,884.92	2,526.23
	(ii) Intangible assets	516.77	293.64
	(iii) Capital work-in-progress	1,127.00	1,816.39
	(b) Non-current investments	16,849.90	16,290.78
	(c) Long-term loans and advances	5,365.96	4,901.74
	(d) Other non-current assets	4.62	79.20
	Sub-total-Non-current assets	26,749.17	25,907.98
2	Current assets		
	(a) Inventories	507.99	494.20
	(b) Trade receivables	6,082.09	4,912.38
	(c) Cash and cash equivalents	424.18	269.43
	(d) Other current assets	183.07	237.99
	Sub-total-Current assets	7,197.33	5,914.00
	TOTAL	33,946.50	31,821.98

2. The Board has recommended a dividend of Rs.1/- per equity shares of the face value of Rs.10/- each in its meeting held on 28th August,2012 subject to approval of the members of the Company at the forthcoming Annual General Meeting.
3. During July 2012, the members of the Company approved the allotment of 38,00,000 convertible warrants for cash and 2,19,709 equity shares for consideration other than cash. The warrants have been allotted during August 2012 and the shares shall be allotted once the statutory approvals are received.
4. The main business of the Company is to provide "IT Services" and all other activities of the Company revolve around the main business. There is only one reportable business segment and one geographical segment. Hence, disclosure pursuant to the Accounting Standard -17 on 'Segment Reporting' issued by the Institute of Chartered Accountants of India are not applicable to the standalone results of the Company.
5. During the year provision for Income-tax has been made after utilizing MAT credit of Rs.204.46 Lacs.
6. The figures for the previous year have been regrouped / reclassified / restated wherever necessary to conform to the applicable presentation requirement in terms of the Listing Agreement and revised Schedule VI under the Companies Act, 1956, so as to make them comparable with those of the current year.
7. The above results have been reviewed & recommended by the Audit Committee of the Board and thereafter approved and taken on record by the Board of Directors at their respective meetings held on 28th August, 2012 in terms of Clause 41 of the Equity Listing Agreement.

For and on behalf of the Board

Amit Sheth
Managing Director

Place: Mumbai

Date: 28th August, 2012

Aurionpro Solutions Limited

Statement of Audited Consolidated Results for the year ended 31st March,2012

(Rs.in Lacs)

Sr.	Particulars	Year ended	
		31.03.2012	31.03.2011
		Audited	Audited
1	Income from Operations		
(a)	Net Sales / Income from Operations	48,265.43	42,373.27
(b)	Other Operating Income	-	-
	Total Income	48,265.43	42,373.27
2	Expenses		
a	Software Development and Other Expenses	16,900.30	14,935.01
b	Changes in inventories of finished goods, work-in-progress and stock-in-trade	(13.79)	(212.19)
c	Employee benefits expense	20,819.47	16,451.46
d	Depreciation & amortisation expense	3,283.59	2,654.55
e	Other expenses	2,581.21	2,277.44
	Total Expenses	43,570.78	36,106.27
3	Profit / (Loss) from Operations before other Income ,Finance costs and exceptional Items (1-2)	4,694.65	6,267.00
4	Other Income	1,174.37	659.49
5	Profit / (Loss) before Finance costs & exceptional items (3+4)	5,869.02	6,926.49
6	Finance Costs	1,304.63	999.14
7	Profit / (Loss) after finance costs but before exceptional Items (5-6)	4,564.39	5,927.35
8	Exceptional Items	-	-
9	Profit / (Loss) from ordinary activities before tax (7+8)	4,564.39	5,927.35
10	Tax Expenses (net) (including Deferred Tax)	211.46	931.15
11	Net Profit / (Loss) from Ordinary Activities after tax (9-10)	4,352.93	4,996.20
12	Extraordinary Items (net of tax expenses)	-	-
13	Net Profit / (Loss) for the period (11-12)	4,352.93	4,996.20
14	Minority Interest	8.32	(10.98)
15	Net Profit / (Loss) for the period after Minority Interest (13-14)	4,344.61	5,007.18
16	Paid up Equity Share Capital (Face Value of Rs.10/- each)	1,593.54	1,484.66
17	Reserves excluding Revaluation Reserves	38,049.27	33,223.54
18	Earning Per Share (EPS)		
	Basic (in Rs.)	27.27	31.51
	Diluted (in Rs.)	27.27	30.74
	PARTICULARS OF SHAREHOLDING		
1	Public Shareholding		
	Number of shares	10,671,024	10,363,908
	Percentage of shareholding	66.96%	69.80%
2	Promoters and promoter group Shareholding		
a)	Pledged/Encumbered		
	- Number of shares	3,673,000	4,100,000
	.- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	69.77%	91.46%
	.-Percentage of shares (as a % of the total share capital of the company)	23.05%	27.62%
b)	Non-encumbered		
	- Number of Shares	1,591,403	382,709
	.-Percentage of shares (as a % of the total shareholding of promoter and promoter group)	30.23%	8.54%
	.-Percentage of shares (as a % of the total share capital of the company)	9.99%	2.57%

Consolidated Notes: -`

1. Statement of Assets & Liabilities:

		(Rs. In Lacs)	
Particulars		As at 31.03.2012	As at 31.03.2011
I.	EQUITY AND LIABILITIES		
1	Shareholders' funds		
	(a) Share capital	1,593.54	1,484.66
	(b) Reserves and surplus	38,049.27	33,223.54
	(c) Equity Share Suspense	-	108.20
	Sub-total-Shareholders' Funds	39,642.81	34,816.39
2	Minority Interest	16.93	6.88
3	Non-current liabilities		
	(a) Long-term borrowings	6,863.66	5,996.80
	(b) Deferred tax liabilities (Net)	62.81	586.03
	(c) Other Long term liabilities	10.35	6.59
	(d) Long-term provisions	82.04	74.84
	Sub-total-Non-current liabilities	7,018.86	6,664.26
4	Current liabilities		
	(a) Short-term borrowings	5,769.65	3,757.16
	(b) Trade payables	2,835.09	2,662.85
	(c) Other current liabilities	5,835.55	6,212.99
	(d) Short-term provisions	560.04	826.46
	Sub-total-Current liabilities	15,000.33	13,459.46
	TOTAL	61,678.93	54,947.00
II.	ASSETS		
	Non-current assets		
1	(a) Fixed assets		
	(i) Tangible assets	3,456.61	3,104.44
	(ii) Intangible assets	17,127.22	11,992.86
	(iii) Capital work-in-progress	4,162.04	3,690.82
	(b) Goodwill on Consolidation	9,195.43	9,983.56
	(c) Non-current investments	613.88	899.47
	(d) Long-term loans and advances	2,303.00	3,054.97
	(e) Other non-current assets	4.62	79.20
	Sub-total-Non-current assets	36,862.80	32,805.32
2	Current assets		
	(a) Inventories	507.99	494.20
	(b) Trade receivables	15,742.03	14,642.09
	(c) Cash and cash equivalents	1,225.30	1,029.01
	(d) Other current assets	7,340.81	5,976.38
	Sub-total-Current assets	24,816.12	22,141.68
	TOTAL	61,678.93	54,947.00

2. Segment Reporting:

Particulars	(Rs. In Lacs)	
	Year ended	
	31.03.2012	31.03.2011
	Audited	Audited
I) Segment Revenue		
India	13,016.93	11,145.09
USA	20,504.10	19,167.90
Middleast	4,147.52	5,774.29
Singapore	8,003.61	7,117.56
Others	6,577.78	3,994.49
Total	52,249.94	47,199.33
Inter-Segment Revenue	(3,984.51)	(4,826.06)
Net Income from Operations	48,265.43	42,373.27
II) Segment Results		
Profit or Loss before Tax and Interest		
India	1,552.01	-103.63
USA	120.98	1,977.16
Middleast	1,433.54	2,239.68
Singapore	1,851.43	1,292.58
Others	969.43	1,264.97
Unallocated	(58.37)	(297.52)
Total	5,869.02	6,373.24
Interest	(1,304.63)	(445.89)
Profit before Tax	4,564.39	5,927.35
III) Capital Employed		
(Segment Assets- Segment Liabilities)		
India	7,581.29	8,791.81
USA	4,482.89	3,783.03
Middleast	16,942.31	13,161.17
Singapore	11,923.47	9,095.29
Others	2,770.12	1,375.15
Unallocated	9,195.43	10,739.95
Total	52,895.51	46,946.40

3. The Company has opted to publish only audited consolidated results. The audited standalone results of the Company are available on the Company's website, www.aurionpro.com
4. The Company has consolidated financial results of all its subsidiary companies as per Accounting Standard 21 – 'Consolidated Financial Statements' issued by the Institute of Chartered Accountants of India.
5. During July 2012, the members of the Company approved the allotment of 38,00,000 convertible warrants for cash and 2,19,709 equity shares for consideration other than cash. The warrants have been allotted during August 2012 and the shares shall be allotted once the statutory approvals are received.
6. As per the Company's audited standalone results, turnover is Rs.15,216.32 Lacs, profit before tax is Rs.1,499.19 Lacs and profit after tax is Rs.1,216.82 Lacs for the year ended 31st March, 2012 respectively.
7. The Board has recommended a dividend of Rs.1/- per equity shares of the face value of Rs.10/- each in its meeting held on 28th August, 2012 subject to approval of the members of the Company at the forthcoming Annual General Meeting.
8. The figures for the previous year have been regrouped / reclassified / restated wherever necessary to conform to the applicable presentation requirement in terms of the Listing Agreement and revised Schedule VI under the Companies Act, 1956, so as to make them comparable with those of the current year.
9. The above results have been reviewed & recommended by the Audit Committee of the Board and thereafter approved and taken on record by the Board of Directors at their respective meetings held on 28th August, 2012 in terms of Clause 41 of the Equity Listing Agreement.

For and on behalf of the Board

Amit Sheth
Managing Director

Place: Mumbai

Date: 28th August, 2012