



January 27, 2025

To, BSE Limited PJ. Towers, Dalal Street Mumbai-400001 Script Code: 532668	To, National Stock Exchange of India Ltd, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai -400051 Script Code: AURIONPRO
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Sub: Press Release

Dear Sir/Madam,

Kindly find enclosed herewith a press release relating to announcement of Un-Audited financial results of the Company for the third quarter/nine months ended 31st December, 2024.

You are requested to upload the same on your website.

Thanking You,
Yours faithfully,

For Aurionpro Solutions Limited

Ninad Kelkar
Company Secretary

Press Release

Aurionpro Solutions Reports Stellar 9M FY25 Results with 33% YoY PAT Growth and 32% Revenue Growth, Reaching ₹846 Cr

On track to achieve guided growth for FY25

Q3 & 9M FY25 Financial Results & Business Updates

Mumbai, January 27, 2025: Aurionpro Solutions Limited (BSE: 532668) (NSE: AURIONPRO) announced its unaudited financial results for the third quarter and nine months ended 31st December, 2024.

Financial Highlights:

Particulars (INR Cr)	Q3 FY25	Q2 FY25	QoQ	Q3 FY24	YoY	9M FY25	9M FY24	YoY
Revenue	306	278	10%	231	33%	846	641	32%
EBITDA	64	56	13%	51	25%	176	141	25%
PAT	48	46	5%	38	26%	138	103	33%

*All numbers have been rounded off.

Results Highlights:

9M FY25

- Revenue from operations grew 32% in 9M FY25, reaching Rs. 846 Cr compared to Rs. 641 Cr in 9M FY24.
 - Banking and Fintech segment reported a growth of 41%, reaching Rs.474 Cr
 - Technology Innovation Group recorded a growth of 23%, amounting to Rs. 372 Cr

Q3 FY25

- Revenue for the quarter stood at Rs. 306 Cr, a growth of 33% YoY and 10% QoQ.
- EBITDA and PAT margins for the quarter stood at 21% and 16%, respectively.

Operational Highlights:

Banking Fintech:

- Aurionpro launches Integro Smart Lender ESG Platform for sustainable lending, secures landmark deal with a leading regional bank in Southeast Asia.
- Aurionpro secures major win to deliver i-Cashpro, a comprehensive transaction banking solution, across multiple countries in South Asia for a leading regional bank.
- Aurionpro continues expansion in the Kingdom of Saudi Arabia collaborating with another leading bank to deliver i-Cashpro, a cutting-edge transaction banking platform.
- Aurionpro Payments commences business with the onboarding of first set of merchants as Payment Aggregator.

- Aurionpro has expanded its global footprint under the banking and fintech solutions across Europe and the Middle East through the acquisition of Paris-based Fenixys, a renowned consulting firm specializing in capital markets services for leading banks and financial institutions.
- Aurionpro's Arya.ai launches AryaXAI: Establishing a New Global Benchmark in Explainable AI for High-Stakes Industries. AryaXAI, is an advanced AI explainability (XAI) and alignment platform, tailored for mission-critical applications.

Tech Innovation Group:

- Aurionpro secures a major deal to deliver Automated Fare Collection (AFC) technology and manufactured solutions for Delhi Metro's Phase I, II and III networks. This is a significant milestone as Delhi metro holds distinction of pioneering metro rail services in India.
- Aurionpro secures a landmark contract with Chennai Metro Rail Corporation to deliver state-of-the-art automated fare collection system for phase II of the Chennai Metro. This win underscores Aurionpro's expanding footprint on the metro map of India and globe.
- Aurionpro secures major datacenter projects with a leading hyperscale player in India, including a comprehensive design and turnkey build execution project for an edge data centre in the NCR region.
- In another win in the data center space, Aurionpro wins design consultancy services for two locations, Mumbai and Chennai, with IT loads of 85MW and 20 MW.

Management Commentary

Mr. Ashish Rai, Group CEO said

"We are delighted to announce another quarter of robust growth, marking several significant milestones as we continue to deliver strong performance across both the segments. Our achievements for the first nine months of FY25 reaffirm our confidence in the competitiveness of our long-term strategy and our ability to scale and execute effectively in the current unprecedented demand environment for many of our offerings. Our revenue stands at ₹846 crore, with a PAT of ₹138 crore, reflecting an impressive year-over-year growth of 32% and 33%, respectively. Our margins remain within the guided range, underscoring the sustainability of our business model and enabling increased R&D investments to capitalize on the significant opportunities for each of our segments.

This growth has been fairly broad-based across segments and business units, driven by the disciplined execution of our delivery teams and their unwavering commitment to client outcomes. This quarter also witnessed a slew of new launches resulting from years of focused effort by our R&D teams, including AryaXAI, our path breaking and globally relevant Explainable AI Platform, and the launch of SmartLender ESG platform, which caters to the growing demand for sustainable financing. These innovations and corresponding research contribution from our teams address today's critical challenges and will likely serve as key catalysts for our growth trajectory in the years ahead.

We continue to make very strong progress in expanding our presence across key markets. In the Middle East, we have achieved notable success with multiple wins in the Kingdom of Saudi Arabia for our cutting-edge banking solutions, further strengthening our foothold in the region. Similarly, our momentum in South Asia continues, with several new wins reflecting growing demand for our offerings.

Our co-engineering collaboration with a leading partner in the United States is also yielding promising results, and we are committed to further scaling this partnership aggressively to unlock greater opportunities. Additionally, our success in the transit space has been marked by new wins, including projects with Delhi Metro and Chennai Metro, highlighting our rapid expansion across India's metro landscape and establishing us as a trusted partner in the transit ecosystem worldwide.

Our journey of inorganic growth remains an important pillar of our strategy, focusing on expanding into new regions with offerings that complement our existing businesses. A notable milestone in this direction is the acquisition of Fenixys, which paves the way for our entry into the European market. This acquisition not only enhances and scales up our Capital Markets offerings but also unlocks significant cross-selling opportunities for our suite of banking products.

With a strong pipeline across segments, together with a favourable demand environment, and a healthy order book now exceeding ₹1,300 crore, the outlook for FY25 and beyond remains highly optimistic. This sustained momentum positions us to continue on the high-growth trajectory we have maintained over the past several years. Our financial strength continues to be a cornerstone of our success and this was further validated in the quarter by another enhancement in our credit rating.

As we approach the close of FY25, we remain confident in achieving our guided performance and continue our long-term focus towards building out an industry-leading, global products and platforms player that delivers significant value for all our stakeholders."

About Aurionpro Solutions Limited

Aurionpro Solutions Limited (NSE: AURIONPRO) (BSE: 532668) is a global leader in providing advanced technology solutions with a focus on Banking, Mobility, Payments, Insurance, Data Center Services, and Government sectors. We leverage Enterprise AI to create comprehensive solutions that drive intelligent transformation for our clients worldwide. Our team of over 2,700 professionals brings a global mindset and deep domain expertise to deliver tailored services that empower our diverse clientele to achieve their strategic goals. For more information, visit www.aurionpro.com

For further information, please contact:

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